

# **Multifamily Laundry Room Solutions**

John Q. Sample Sample Name Property Management Management Company Address City, State ZIP June 18, 2020





### **Exhibit A to Lease** Proposal for Laundry Equipment

#### [DATE]

#### RE: MULTIFAMILY LAUNDRY PROPOSAL FOR [PROPERTY ADDRESS]

Dear [FIRST NAME]:

Thank you for the opportunity to prepare a personalized proposal for your property. Since 1947, WASH has partnered with thousands of property owners and managers across North America to upgrade and service their common area laundry rooms. Every property has its own unique challenges that require individualized attention. We trust our proposed custom laundry solutions will exceed your expectations!

Our strength is in the details. With WASH managing your laundry room facilities, you can expect:

#### New and Emerging Technology



WASH makes it easy to incorporate technology into your laundry options. Our mobile app allows residents to pay, get laundry alerts and request service all through their smartphones. Our smart laundry rooms and cashless payment options directly translate to improved security, fewer service calls and real-time visibility.

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#### **Top-Quality Equipment**

We provide the machines and payment systems and expertly maintain them. We'll keep your residents happy and your laundry rooms profitable.

#### **Resident Satisfaction**



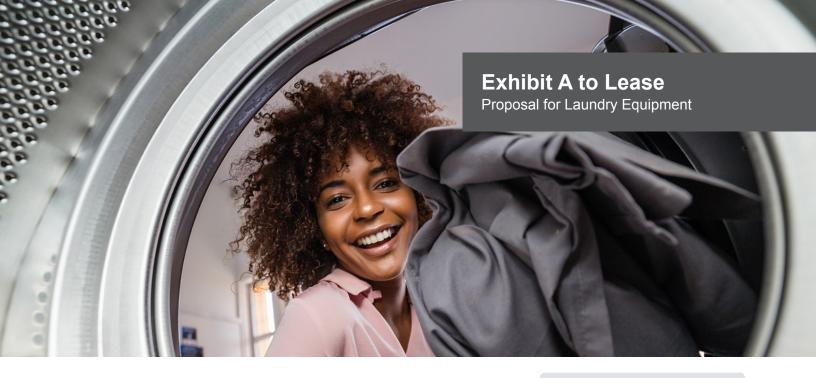
Of utmost importance is the customer experience. We go above and beyond to provide topof-the-line appliances and tech-forward solutions for easy payment, monitoring, service and laundry tips. Residents who enjoy these superior amenities are happier and less likely to relocate.

Our team installs your equipment, supports the technology, and handles service and repairs, when needed. Plus, we are covered by \$10,000,000 of liability insurance. Our goal is to ensure the best experience — before, during and after installation.

We appreciate your consideration. We are happy to answer all of your questions and look forward to continuing the conversation.

Best regards,

[REP NAME] [CONTACT DIRECT PHONE] [CONTACT DIRECT EMAIL ADDRESS]



## Laundry Equipment Options

### Valid Until: 07/30/2020

WASH is uniquely positioned with the capital, top-brand equipment, personnel and installation resources to make this proposal a reality. We have provided several options for your consideration.

**INSTRUCTIONS:** Please review, select and initial one of the proposal options listed below. The terms of the selected option will be incorporated into the Lease that follows. If you have questions about these options, please contact your Sales Representative [NAME OF SALES REP].

Select Option	Option	<b>Term</b> (Months)	<b>Payment Terms</b> (Subject to Article 5 of the Lease)	Equipment	Vend Price
Accept	1	60	Rent: 50% Minimum Amount: N/A Total Machines: 8 Additional Rent: N/A	2 New Top-Load Washers 2 New Front-Load Washers 4 New Single Gas Dryers Payment System: Mobile App	<b>Washer:</b> \$1.75 <b>Dryer:</b> \$1.50
Accept	2	60	Rent: 50% Minimum Amount: N/A Total Machines: 8 Additional Rent: \$5,000	4 Reconditioned Top-Load Washers 4 Reconditioned Single Gas Dryers Payment System: Mobile App	Washer: \$1.75 Dryer: \$1.50
Accept	3	60	Rent: 50% Minimum Amount: N/A Total Machines: 8 Additional Rent: \$5,000	X Reconditioned Top-Load Washers X Reconditioned Single Gas Dryers Payment System: Mobile App	<b>Washer:</b> \$1.75 <b>Dryer:</b> \$1.50

**Disclaimer:** Delivery of this Proposal to you by WASH does not impact or supersede the terms and conditions of any existing written agreement between you and WASH. Also, no legal rights or obligations will come into existence under this Proposal unless and until the new definitive Lease agreement for this transaction is signed and delivered by you or your authorized representative and an authorized representative of WASH, and in such event, the respective legal rights and obligations of the parties will then be those set forth in such executed Lease agreement.



## **Exhibit A to Lease** Proposal for Laundry Equipment

## **Account Information**

**INSTRUCTIONS:** Please complete sections 1 and 2 of this page. This information will be used to finalize the Lease agreement and coordinate account activities.

1. Legal Entity Information				
Legal Entity Name on Deed				
Full Name of Signer		Title of Signer		
Email Address of Signer		Phone Number		

2 Additional	Contact Inform	nation
		1011011

Management Company Name	Installation Contact	
Management Company Contact	Contact Name	
Contact Name	Title	
Title	Phone Number	
Phone Number	Email Address	
Email Address		
Removal Instructions		

**Please Note:** A W-9 follows the signed agreement and can be completed at the end of the process. If a completed W-9 is not received, or the tax identification number does not match the payee name, the IRS requires WASH to withhold a percentage of the rent until reconciled. If a W-9 has already been completed and signed, please attach a copy of the document here:

Attach

